

Product Withdrawal

INTERMEDIARY USE ONLY

24th July 2008

Please note that the following products from our previous Core Range will no longer be available with immediate effect. Please input all AIPs onto the www.bristolandwest4brokers.co.uk system by **5pm on Friday 25th July 2008**. Please ensure that the product code is entered, otherwise funds will not be booked. All fully packaged cases including valuation must be received by **5pm on Friday 8th August 2008**.

Our Standard product range

Fixed Rates reverting to Standard Variable Rate (SVR)¹ unless otherwise stated

Lending fee: £195⁶

Term	Rate	Description	Max LTV	Arrangement fee	Higher lending charge paid by Bristol & West Mortgages	Valuation fee paid by Bristol & West Mortgages	Remortgage legal fees paid by Bristol & West Mortgages	Cashback	Early Repayment Charges (% of sum repaid)	Code
5 Year	7.19%	Fixed until 31/08/2013	75%	1%	Yes	No	No	No	No extended tie in 5% until 31/08/2013	ANQ
5 Year	7.39%	Fixed until 31/08/2013	75%	No Fee	Yes	Yes	Yes ³	No		ANR

Our Buy to Let product range

Fixed Rates HLC's paid by Bristol & West Mortgages

All products revert to Base Rate⁴ + 2.25% unless otherwise stated

Lending fee: £195⁶

Term	Rate	Description	Max LTV	Arrangement fee	Valuation fee paid by Bristol & West Mortgages	Remortgage legal fees paid by Bristol & West Mortgages	Early Repayment Charges (% of sum repaid)	Rental Income Calculation. % of pay rate	Code
5 Year	7.79%	Fixed until 31/08/2013	75%	£799	No	No	No extended tie in 5% until 31/08/2013	100%	ANH

¹ SVR = Standard Variable Rate (currently 7.09% as at 24/07/2008).

² Overpayments exceeding 10% per annum will be subject to an administration charge (currently £50).

³ Remortgages only = Via our nominated solicitors Legal Marketing Services (LMS).
Please read the Free Legals for Remortgages section.

⁴ BBR = Bank of England Base Rate (currently 5.00% as at 24/07/2008).

⁵ Cashback paid to solicitor with advance.

⁶ Lending fee £195 (due on completion but payment can be deferred until the mortgage is fully repaid).

How to get in touch

- Your usual Bristol & West Mortgages representative
- Tel: 0117 943 7750*
- Or visit www.bristolandwest4brokers.co.uk

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* All calls will be monitored and recorded for training purposes. Bristol & West Mortgages is a trading name of the Governor and Company of the Bank of Ireland which is incorporated in the Republic of Ireland with limited liability and registered in England and Wales with branch number BR000459. Bristol & West Mortgages, One Temple Back East, Temple Quay, Bristol BS1 6DX Telephone: (0117) 979 2222. Fax: (0117) 929 3787. Website: www.bristolandwest4brokers.co.uk



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MORTGAGES**